

## Donald L. Short, CFA

### EDUCATION

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1997	<b>Bachelor of Science, Computer Science and Math</b> University of Calgary <i>First Class Honours</i>	<b>Calgary, AB</b>
1991	<b>Bachelor of Commerce, Finance and Accounting</b> University of Calgary <i>Honours with Distinction</i>	<b>Calgary, AB</b>
2006	<b>Licensed Portfolio Manager and Investment Counsellor</b> Alberta Securities Commission	
1995	<b>Chartered Financial Analyst</b> CFA Institute	

### EXPERIENCE

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Jan/06 to Present	<b>Founder &amp; President</b> <b>Origin Capital Management Ltd</b> <ul style="list-style-type: none"><li>• Incorporated, licensed and managed a Portfolio Management Company focused on public and private companies in the energy sector.</li><li>• Raised \$50 million through a combination of partnerships, trust and flow through vehicle for investment in small cap energy sector.</li><li>• Responsible for regulatory and compliance, research and investment decisions and marketing of the firm.</li><li>• Successfully acted as a catalyst investor through the identification of a target company and the raising of a special purpose fund to acquire a stake in the target company. The transaction resulted in a bid at a 52% premium to the target company's trading price and an 80% premium to the price at the date of request for a special meeting.</li><li>• Completed a due diligence review for the special committee of a public oil and gas company. The review included asset reviews as well as reviews of equity investments in private companies and an analysis of strategic alternatives available to the company.</li></ul>	<b>Calgary, AB</b>
2003 to 2005	<b>Research Analyst</b> <b>Raymond James Ltd.</b> <ul style="list-style-type: none"><li>• Responsible for Raymond James' Canadian energy income and royalty trust research.</li><li>• Research coverage included individual coverage of 24 oil and gas royalty trusts as well as sector outlook and energy macro research.</li><li>• In addition to written research and presentation the position required managing relationships with corporate management and institutional investors.</li></ul>	<b>Calgary, AB</b>
2001 to 2003	<b>Principal</b> <b>Core Partners Inc.</b> <ul style="list-style-type: none"><li>• One of four founders of a firm providing business advisory services to small enterprises in the areas of business strategy.</li><li>• The firm grew to \$3 million dollars in revenue and 14 employees over 2 years.</li><li>• In addition to traditional consulting engagements, the firm delivered solutions for an equity stake in select companies. Including a firm that became one of North Americas leading fractional ownership destination clubs.</li></ul>	<b>Calgary, AB</b>

**Donald L. Short, CFA**

**1995 to  
2001**

***Institutional Sales and Investment Analyst*  
FirstEnergy Capital Corp.**

**Calgary, AB**

*FirstEnergy is a Western Canadian based investment dealer offering comprehensive investment banking services to the Canadian energy industry.*

- Research focused institutional sales coverage of Canadian and US accounts.
- The institutional sales position for an energy specialist firm required in depth knowledge of Canadian energy companies' finances, operations and energy supply/demand economics.
- Developed proprietary information systems for research, trading and corporate finance, which allow real-time access to information in a useful format.

**1991 to  
1994**

***Business Analyst*  
Northridge Canada Inc.**

**Calgary, AB**

- Research on the introduction of the NYMEX natural gas contract and the expected price behavior of natural gas at other points in the pipeline grid,
- Introduction of hedging strategies to oil and gas producer community,
- Development and packaging of independent power, cogeneration and small hydro projects which formed the basis for TransCanada Power LP (Mkt. Cap \$1.2B),
- Developed, marketed and managed one of the early flow-through share limited partnerships in the oil and gas industry.